

## INTEGRON HELPS MEDICAL COMPANY WITH RETURNS

### IT'S ALL ABOUT CONTROL.

*Hospitals place stringent uptime SLA's on this company. The quality engineers are ecstatic about Integron's ability to correlate the symptom experienced in the field with the actual diagnosis. The information is vital to their engineering and ability to compete.*

**OUR CLIENT.** The Health Group Division of the worldwide leader in capturing digital images. Solutions include digital imaging for medical, dental and molecular professions.

**THE ENVIRONMENT** Computed and Digital Radiography Division Servicing approximately 2500 major hospitals and clinics Internationally. Health Imaging released several new products digitally capturing projecting images of the human body.

**THE OPPORTUNITY** Returns from the field service organization sat idle without a process to put them back into forward supply. The result was unnecessary capital outlay.

**THE INTEGRON SOLUTION.** Integron performed an initial sort for recoverable product that could meet current spec if it was upgraded and repaired. Hard drives were removed and destroyed in order to ensure compliance with HIPAA regulations. Integron sourced drives and memory in compliance with FDA regulations. Equipment not covered by a warranty were repaired through salvage of parts from donor units. The equipment was cosmetically refurbished, packaged and labeled for distribution to the front line service engineers. Ongoing returns come directly to Integron's Technical Center for processing.

**THE BENEFITS.** The backlog of equipment was quickly eliminated saving our customer cash. Parts salvage provides cost savings as well. And returning units directly to Integron has tremendously reduced cycle time. Integron provides Health Imaging visibility to all activity regarding their equipment.

- Certificates of destruction and recycling are linked to the respective serial number of its parent unit
- Repair histories by serial number for analysis
- Upgrades detailed through configuration changes on line
- A view of inventory on hand, work in process and orders shipped or queued up
- Equipment hardware performance to minimize downtime

*Integron has helped hundreds of Fortune 1000 customers better manage their technology assets. So you gain control you never had before. Let us show you how it can be done. Call 585-426-6200 or email [info@integron.com](mailto:info@integron.com) today..*



GENUINE ASSET MANAGEMENT.