

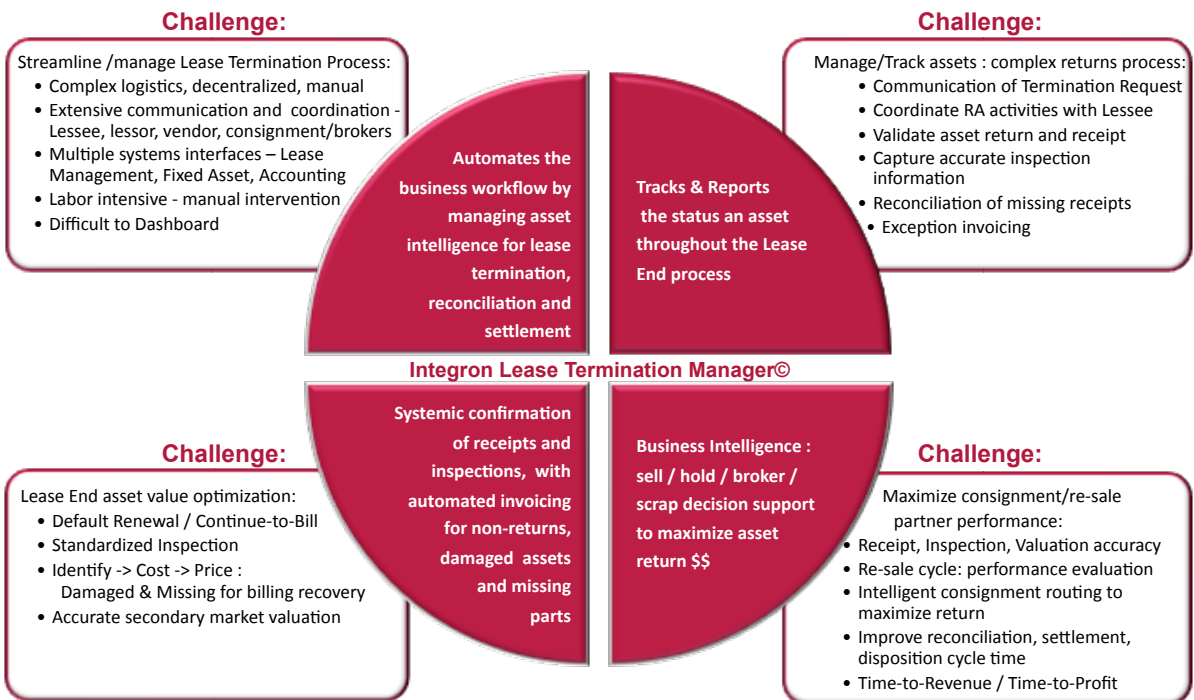


Magnify your Lease End ROI

Improving ROI at Lease End is the next opportunity for quantum improvement of asset utilization in the equipment leasing industry. When it comes to Lease Termination, what you don't see can cost you! The system to manage your lease application/origination, lease/loan accounting, portfolio management and insurance/tax is there and well established. What's missing is the tool to help you effectively managing the Lease End process. The Integron Lease Termination Manager® (LTM) is a hosted SaaS offering that provides improved management controls and visibility to your returning lease assets, and the complex logistics process required to capture, inspect and maximize the asset's ROI.

Where we play...

- Application/Acceptance
- Lease/Loan Accounting
- Portfolio Mgmt
- Insurance/Tax
- EOL/Termination
- Remarketing/BI
- Settlement/Reconciliation



You may manage multiple lease portfolios with various types of assets. Integron's LTM® allows you the flexibility to manage diverse asset types in a single system. Whether its a copier, forklift, router or a Laptop, the system provides configurable workflows including customized inspections for each asset type. The LTM® web portal allows both you and your partners access to the system from anywhere. This facilitates the accurate capture of receipts, inspection data (including digital images), document scans and other supporting documentation.

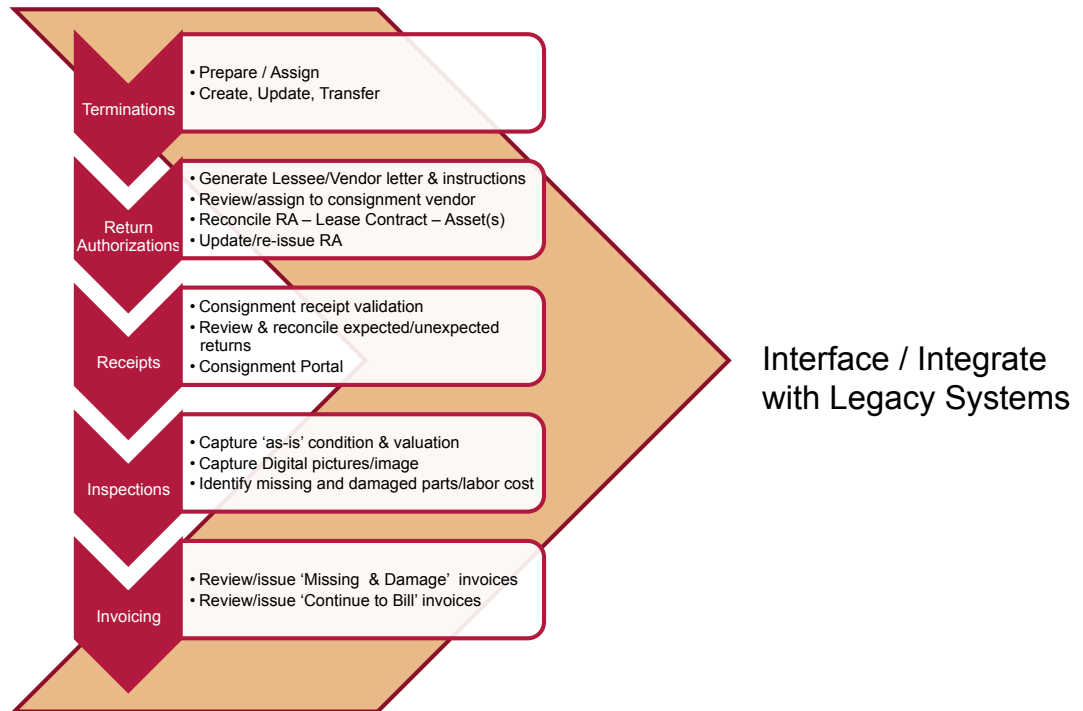


Capture improvements on your Lease End ROI

We have delivered significant ROI results in helping leasing companies automate their lease end and termination processes. Our solution delivers labor savings, reduced equipment loss, increased revenue for missing and damaged equipment, and system controls to streamline the process and accelerate Lease End revenue recognition. The ROI impact of a recent customer engagement:

- \$1.5M annual administrative savings in managing terminations for 1 large lease portfolio
- \$720k annual improvement in Default Renewal / Continue-to-Bill lease revenues
- \$900k annual increase in Missing/Damaged billing revenue
- 75%+ reduction in labor hours/head count to support lease termination process
- 2 week reduction in cycle-time for Termination, RA, return logistics and settlement
- 68% improvement in Awaiting Receipt > 30 Days
- 8% reduction in wrong equipment received or mismatch to RMA
- Critical intelligence for sell/hold/improve/scrap decision

The Integron Lease Termination Manager[®] :



If you are looking for your next opportunity to reduce costs and increase revenue, let us help you bring innovation to the Lease End process.

Call 877-426-6660 or email info@integron.com today.



A Technical Logistics Company

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