



**Is it the Cost of Money or the Cost of Capital?**

Too often its said working capital is a slow bleed.

And when asked about working capital many think its the cost of money.

If its 24% or 30% either way the true cost of capital for aging inventory is real.

**How Many Days In Inventory?** Inventory & Spare Part returns represent a staggering amount of operating capital. All eyes are on the aging expense when there is not an effective process to return inventory to forward supply. Whether it is a returned part needing repair, or equipment requiring conversion or upgrade, you need a reliable source to supply tested, high quality product to balance the debt.

Integron's Supply Chain Services for complex product is a combination of technical expertise, process engineering and asset management. We reduce the cycle time from when inventory becomes inactive to the time it is ready for immediate sale which can remedy that aging expense. Our web based asset management software captures critical asset information throughout the life cycle providing information you can benefit from:

- Real time asset information showing serial #, current configuration and location.
- Complete repair and configuration change histories.
- Report on equipment performance trends for hardware failure, software instability or no problem found.

**What about the Cost of Non Conformance to Quality?**

Many single occurrence or manufacturing induced problems are solved with repair capabilities.

- By capturing details like observed malfunction and repair actions, we enable a method to recapture costs from the responsible entity.
- The business intelligence helps in development of a corrective action plan to prevent future occurrences.

**What type of Technical Equipment?** High value, complex, technology such as digital imaging, handheld image capture devices, scanners, printers, controllers and related computer sub assemblies. Regulatory requirements are met by incorporating client specific engineering expertise with our engineers and leading edge technologies.

**Why Integron?** Our differentiator is the process that creates engineering efficiency and produces business intelligence. The result is we are able to positively affect quality and reduce capital costs. Integron provides a one stop, total turnkey outsourced solution eliminating the need for brick and mortar and investment in supervision, labor and resources.

So you gain control you never had before. Let us show you how it can be done. Call 585-426-6200 or email [info@integron.com](mailto:info@integron.com) today.

genuine asset management.



## INTEGRON SERVICES PORTFOLIO

### IT PRODUCT LIFECYCLE SOLUTIONS

#### Custom Web Portal for Acquisition to End of Life

##### Pre-Deployment

- Hardware Eval / Suitability to Task
- Acquisition
- Image Development / Testing
- Custom Hardware Integration, Design, & Packaging
- Multi Vendor Project Management

##### Forward Deployment

- Customized Domain Config
- Data Migration, Email
- Wireless Provisioning
- Refresh Management

##### Return Logistics

- Overnight Exchange / AUR
- Returns Scheduling & Tracking
- OS / Image Recovery Tools
- Data Migration Service / Tools

##### Product Sustainability

- Critical Test / Evaluation
- Repair – Warranty & Non-warranty
- Refurbish / Reman / Redeploy

##### End of Life

- Lease-end OEM Image Restore
- Data Security / Destruction Validation

### SUPPLY CHAIN SOLUTIONS

#### Technical Logistics & Returns Processing

##### Complex Configuration

- Process Design & Optimization
- Automation / Scripting
- Reconfigure, Certify, Repackage
- Deploy to forward inventory

##### Product Returns Logistics

- Diagnostics, Remediation / Repair, Disposition
- Detailed Record of WIP
- Root Cause Analysis & Business Intelligence

##### Service Parts / Spares

- AUR Spares Logistics
- Parts Diagnostics & Repair .
- Remanufacture
- Reclamation, Re-kit, Recycle
- VMI
- Certification & Regulatory Compliance
- Failure Analysis / Utilization / Optimization

##### Business Intelligence

- Reduce Working Capital
- Recapture Warranty Cost
- Implement Quality Improvement
- Reduce Transportation Spend

### INTEGRON ASSET MANAGER® SAAS

#### Real Time Asset Management

##### Current State Attributes

- Location / Custody / Routing
- System / Sub-system / Options
- Software / Firmware BOM / Part#
- Deployment Readiness
- Service / PM Status

##### Comprehensive Asset History

- Location / Custody / Transfer
- Inspection / Condition
- Service / PM / Repair
- Work In-Process
- Configuration Management
- Failure Causal
- Repair / Parts / BOM / Options
- Technician / Cycle-time

##### Automated Complex Workflow

- Manage Complex Process
- Business Rules/Conditional Flow
- Embedded Automation
- Multi-Vendor Process Integration

##### Reporting

- Authenticated Portal Access
- Role-based System Permissions
- Dashboard / Custom Reporting

##### Systems Integration

- Web Services
- XML, Direct Custom

Integron's technical know-how and high tech infrastructure supports complex proprietary repair, refurbishment and remanufacture. Combined with IAM V<sup>4</sup>® the power to reach the real world is compelling. Either way, you gain control you never had before. Let us show you how it can be done. Call 877-426-6660 or email [info@integron.com](mailto:info@integron.com) today.



A Technical Logistics Company.

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